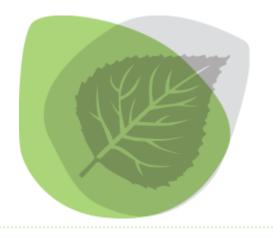


Fostering innovation along the wood value chain in Canada

Christopher Gaston, PhD

Senior Scientist, FPInnovations, Vancouver, BC

Associate Professor, University of BC



InnovaWood & UNECE / FAO Seminar







Location: Geneva, Switzerland

Date: April 22, 2013

Creating FPInnovations





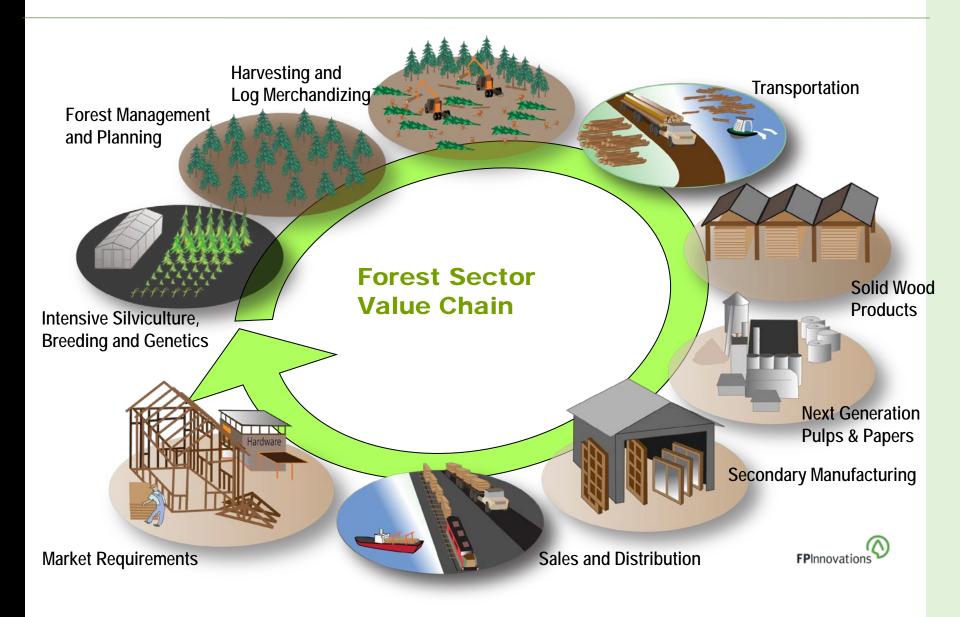
FPInnovations: Canada's Forest Innovation Hub

- Unique Industry/Government Partnership
 - 80-year history
 - >200 members
- World-scale research institute
 - 550 specialized staff
 - Annual budget: \$90M
- A track record of developing and deploying innovations needed by the industry





Covering the Full Value Chain



A Common National Forest Sector Transformation Strategy FPInnovations/FPAC/NRCan

Improving Productivity & Competitiveness

More efficient and effective business processes

Diversifying Markets

 Expansion of product sales to new and emerging markets

Leveraging Environmental Performance & Attributes

 Leverage environmental stewardship and unique environmental attributes of forest products

Developing the Next Generation Products

Developing new fibre based products



FPAC

www.fpac.ca

Vision 2020

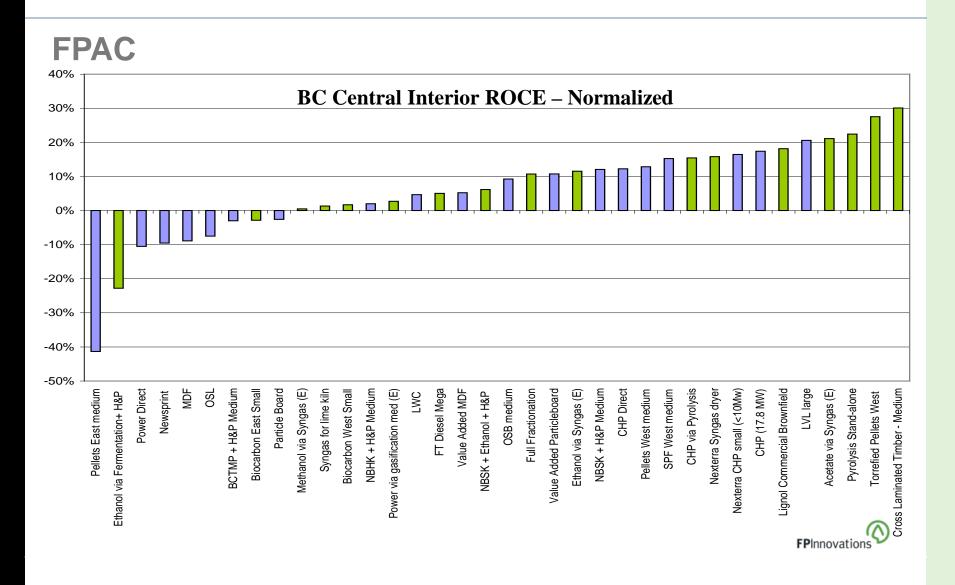
Goals:

- "Generate an additional \$20 billion in economic activity from new innovations and growing markets.
- Deliver a further 35% improvement in sector's environmental footprint.
- Renew the workforce with at least 60,000 new recruits including women, Aboriginals and immigrants."

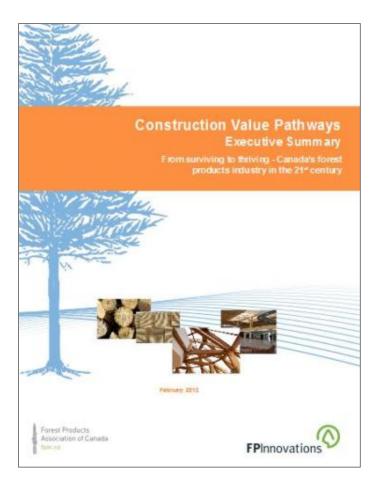
Bio-pathways / Value Pathways in Construction

- Ranking of ≈40 "commodity" pathways for bio-materials (solid and engineered wood/composites), bio-energy and bio-chemicals
- Economic, social and environmental measures
- A look beyond commodities with a construction focus



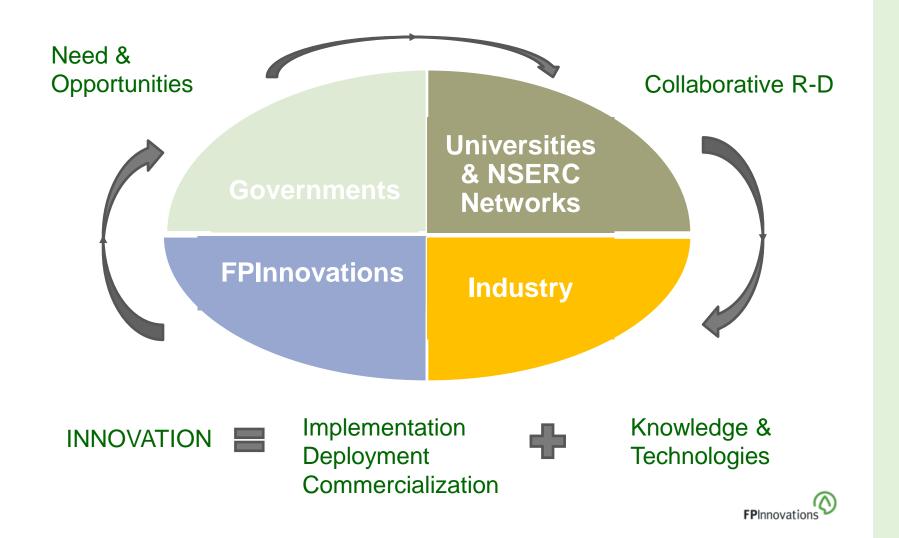


FPAC



- Review of existing innovative construction products
- Survey of specifiers on construction trends
- Developed list of 'best bets' for further development
- A look at best practices for implementation

FPInnovation



Natural Sciences & Engineering Research Council (NSERC) Forest Sector R&D Initiative



Laval UBC

UNB UQAT

UNBC UQAM

Alberta

Toronto Queen's

Lakehead



Laval

UBC UQAM

Montreal

Toronto Queen's

Dalhousie

Lakehead McMaster

Polytechnique

UNB Alberta



UNB

UBC

UQAT

Toronto

Carleton

Laval

McGill

Ottawa

Ryerson Waterloo

W. Ontario



Innovative Green Wood Fibre Products Network

McGill

UBC

UNB

UQTR Alberta

Toronto



Guelph

Concordia

Queen's

Toronto

UBC

Alberta

Waterloo

ArboraNano

FPInnovations

Sherbrooke

Alberta

McGill

UQTR

UQAT

Laval

Alberta

Queens

UBC

Waterloo

INRS

SENTINEL
BIOACTIVE PAPER NETWORK

McMaster

Polytechnique

Dalhousie

Toronto

Guelph

Alberta

McGill

UQAM

UQTR

UNB

UBC

LIGN¢WORKS

UBC

McGill Ottawa

Guelph

Toronto

Queen's

Saint Mary's

Dall It Ivial y

W. Ontario

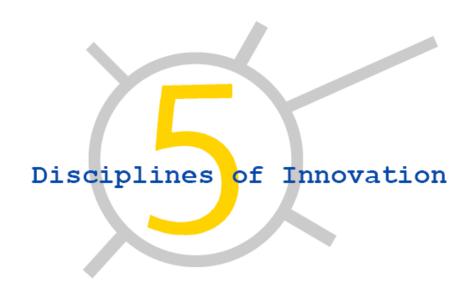
Polytechnique

27 Universities
120 Professors



300 Graduate students

"Innovation is the creation and delivery of new customer value in the marketplace that also provides a sustainable return to the enterprise"





Disciplines of Innovation

Five Key Elements to Improve New Product Development

Work on what's important, not just what's interesting





- Incremental or transformative



Disciplines of Innovation

Five Key Elements to Improve New Product Development

You don't define value—your customers do!





-customer value, then

-company, shareholder, employee, and public values



Needs

Value Factor = Benefits / Costs
Value Propositions

© 2008 SRI International

Value Propositions Provide Common Language A common language and tools to quickly develop new customer/ product value

Important Customer NEEDS

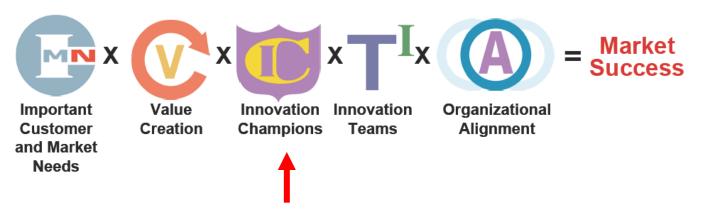
BENEFITS per cost



Disciplines of Innovation

Five Key Elements to Improve New Product Development

No Champion, no project, no exception!



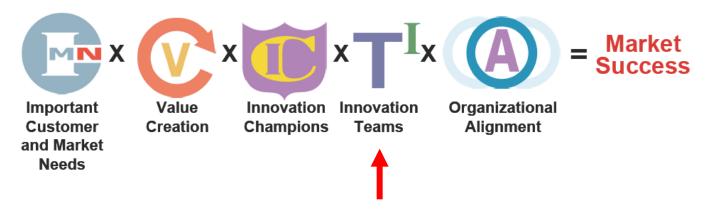
- Market or technical champions



Disciplines of Innovation

Five Key Elements to Improve New Product Development

No Champion, no project, no exception!



-Market and technical champions

-Importance of "watering holes"



Disciplines of Innovation

Five Key Elements to Improve New Product Development

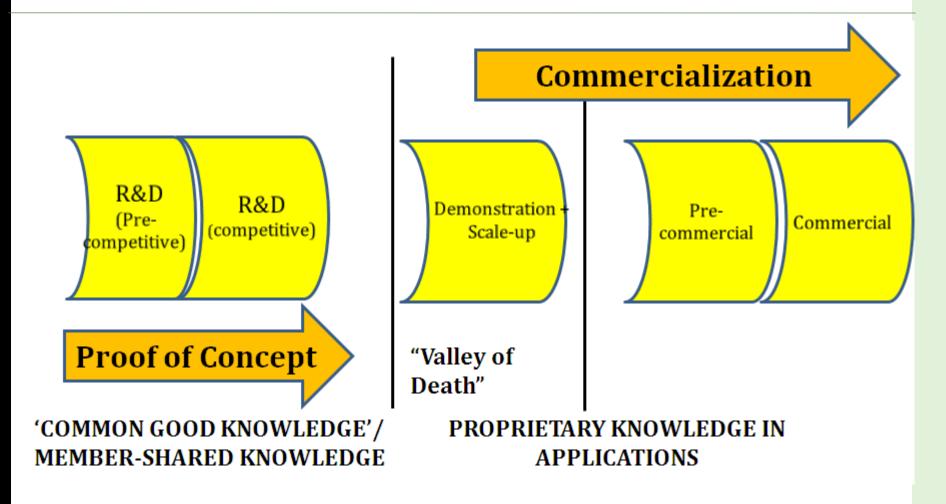
Launching these disciplines of innovation throughout the organization



-Continuous Value Creation

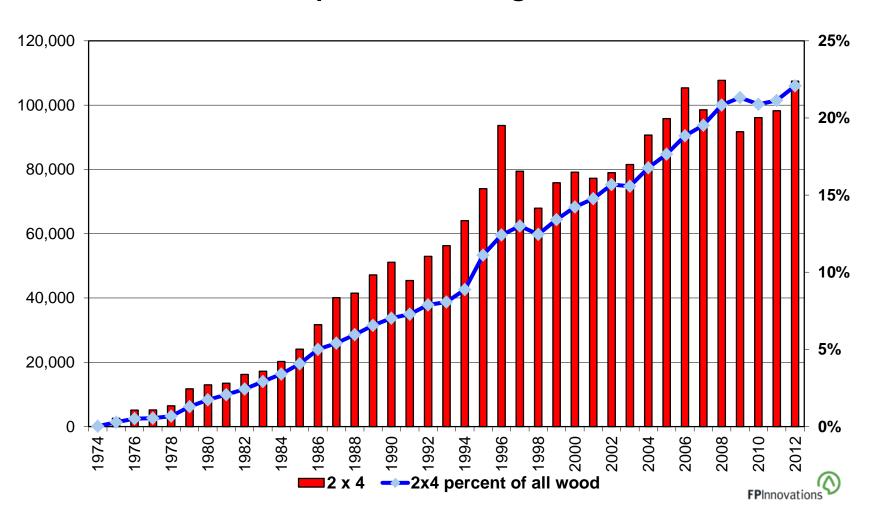


Managing Product Innovation





Japan 2x4 Housing Starts





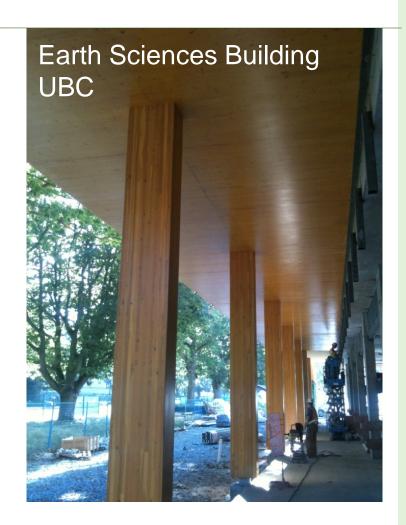


Advanced heavy timber / glulam systems

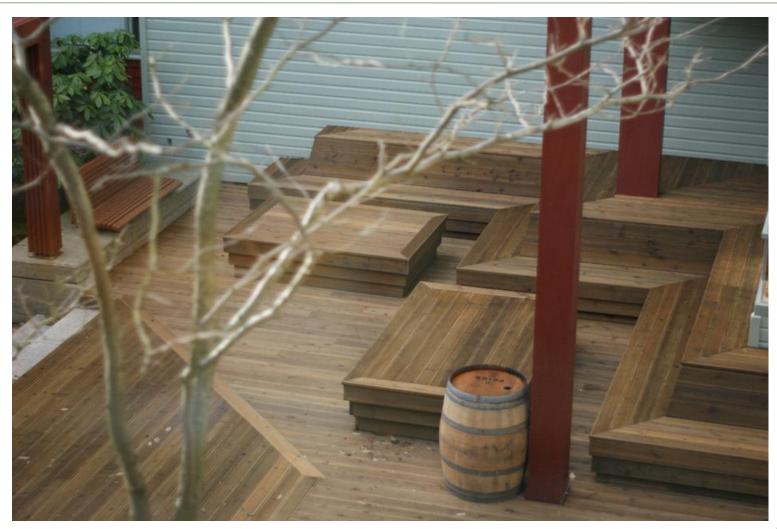






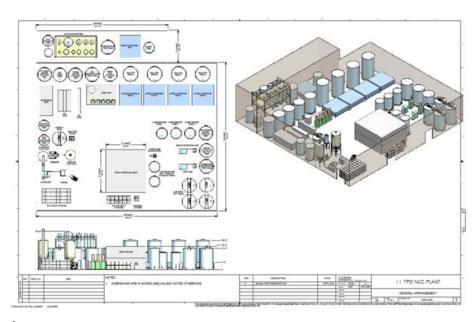






NCC

- FPI nnovations-Domtar Joint-Venture
- Celluforce Demonstration Plant (1 ton/day)



- \$42M investment (Federal/Provincial/Private)
- From grams to tons in less than 3 years





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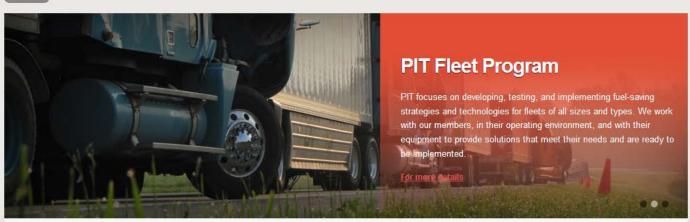
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Discover PIT!

- PIT is an engineering department that fits into your own organization! Our team consists of engineers, technicians, eco-driving trainers and fleet management specialists.
- Our passion is to help fleet managers reduce their costs and their environmental impact by banking on the implementation of the best solutions.
- Whether you manage a <u>trucking</u>, <u>municipal or public service</u> <u>fleet</u>, we have solutions for you!
- Our business model is based on membership. You become

Events

PIT - FPInnovations @ ExpoCam 2013Booth 5023

April 11th, 12th and 13th 2013 Place Bonaventure, Montréal

Energotest 2013

News

Free registration at ExpoCam2013

PIT Signs First Urban Transit Project with CUTA

PIT Signs First Urban Transit Project with CUTA

PIT 2013 Annual Meetings

The very first PIT Municipal Annual Meeting was held last January 22nd.

PIT Liaison Program

pit.fpinnovations.ca/

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